



Job Title: Sales Executive ICT Equipment – Commission only.

Department: ICT Equipment

Duty Station: Remote.

Posting Period: 14th May 2022 Untill filled

Send Applications to: sales.sysmat@gmail.com.

About Sysmat:

Sysmat solutions is one of the proud 700,000 Members of the Federation of small & Medium Sized Enterprises – Uganda (**fsme**). The Company was established in 2016 with the aim of supplying equipment and supplies that solve operational and investment challenges of business in East Africa. It started by supplying ICT equipment to businesses but has now grown to supplying Agricultural, Construction, Printing, Hospital, Laboratory, Water, Irrigation, Heavy equipment spare parts, slings and many more equipment to businesses in Uganda.

Responsibilities:

- Selling of Products and Services of Sysmat Solutions.
- Identify and respond to client needs.
- follow up on customer orders as necessary
- Visit at least 3 potential customers a day and tell them about our products.
- Call customers and book appointments and establish relationships.
- Meet Personal and team sales Targets.
- Provide Weekly reports of the sales activities to Management.
- Maintain and grow relationships with existing customers
- Strive to improve customer satisfaction through excellent customer service
- Keep a high level of knowledge about existing products and services, and learn about new products and services as they come in.
- Attend 1 x weekly sales meeting physically or by Zoom.

Qualifications:

- Proven Sales Experience.
- Sales passion with willingness to go to the field.
- Basic knowledge of ICT Equipment.
- Student or Graduate of ICT, Business Administration or Procurement or any other Bachelor's degree.